# 2017 Q4 UPDATE

## Introduction

**B**APQ global

During 2017 the Company returned 9.9%, measured in US Dollars, the Company's functional and representation currency, for its shareholders. During the year, the Company also achieved an important milestone in its growth. On 4 September, the Company issued £20.09m of Convertible Unsecured Loan Stock (CULS) with a coupon of 3.5% per annum, a conversion premium of 10% and a maturity of 7 years. This CULS issue provides the Company with attractive long-term financing and we welcome our new stakeholders in the Company.

During 2017, the Company paid four dividends for a total of 5p per share (6.53 \$ cents) and its US Dollar book value rose 5.59 \$ cents to \$1.281 per share. During the quarter the company gradually increased our exposure, mainly in currencies and credit. At the end 2017, the Company's funds remained fully deployed, except for cash retained for collateral and working capital purposes.

During 2017, the Company's credit exposure generated 6.88%, equity investments returned 5.78% and fixed income exposure contributed 5.78%. EM Currency exposure lost 8.54%. Including the accounting adjustment for the CULS issuance and the dividends paid, the Company returned 9.9% in USD terms to its shareholders in 2017.

| Return Contribution for Each Asset Class (in \$) |        |
|--|--------|
| Asset Class                                      | 2017   |
| Credit   | 6.88%  |
| Equity   | 5.78%  |
| FX   | -8.54% |
| Rates  | 5.78%  |
| TOTAL *  | 9.90%  |

The Company is comfortably on track to meet its target annual dividend yield of 6% and the dividend is well covered by economic income in the portfolio. Breaking down our dividend funding, 1.7% comes from the Company's equity positions and 3.5% is derived from credit positions. Currency exposure contributes 1.7% with the remaining 2.1% coming from APQ Global's strategic and government bond portfolios.

At the end of 2017, the bulk of the Company's overall exposure was in EM credit and government bonds (66.5% of book value), followed by EM equity exposure (25.7%). EM local currency bond exposure accounted for 25.1% of book value.

| Portfolio Breakdown            |                 |  |
|--------------------------------|-----------------|--|
| Asset Class                    | % of Book Value |  |
| EM Credit and Government Bonds | 66.5%           |  |
| EM Local Currency Bonds        | 25.1%           |  |
| EM Equities                    | 25.7%           |  |
| Cash                           | 20.0%           |  |
| TOTAL                          | 137.3%          |  |

## **KEY FACTS**

| Company Name                    | APQ Global Ltd  |
|---------------------------------|---|
| Ticker                          | APQ LN  |
| ISIN                            | GG00BZ6VP173  |
| SEDOL                           | BZ6VP17   |
| Board of Directors              | Bart Turtelboom<br>Wayne Bulpitt<br>Richard Bray<br>Philip Soulsby            |
| Domicile                        | Guernsey  |
| Official Listing                | The International<br>Stock Exchange<br>London Stock<br>Exchange - AIM         |
| Currency                        | USD   |
| Market Cap.                     | Appr. \$100m  |
| Book Value*<br>Per Share        | \$1.281<br>94.67p   |
| Dividend                        | The Company aims<br>to maintain<br>annualised dividend<br>yield of 6 per cent |
| Nominated Advisor<br>and Broker | N+1 Singer<br>Advisory LLP  |
| Principal<br>Banker             | Barclays Bank<br>NatWest  |
| Legal Advisors                  | Stephenson<br>Harwood<br>Mourant Ozannes                                      |
| Company Secretary               | Active Services<br>(Guernsey) Limited   |
| Auditors                        | BDO LLP   |
| Registrar                       | Capita Registrars<br>(Guernsey) Limited                                       |

\*As at 31 December 2017, please refer to the Important Notice at the end of this document. Total return includes fees, an accounting adjustment for the CULS issuance and dividends paid.



## Liquid Markets Portfolio

At the end of 2017, the Company's top 10 holdings in the EM equity portfolio were:

| EM Equity Exposure                     |                    |  |
|--|--------------------|--|
| Security Name                          | % of Book<br>Value |  |
| City of London Investment Group PLC    | 4.2%               |  |
| Anglo Pacific Group PLC                | 1.2%               |  |
| African Rainbow Minerals Ltd           | 0.8%               |  |
| Exxaro Resources Ltd                   | 0.8%               |  |
| OCI Co Ltd                             | 0.7%               |  |
| Hyundai Marine & Fire Insurance Co Ltd | 0.7%               |  |
| Tekfen Holding AS                      | 0.7%               |  |
| OTP Bank PLC                           | 0.7%               |  |
| Petronas Chemicals Group Bhd           | 0.7%               |  |
| Tongwei Co Ltd                         | 0.7%               |  |

The largest EM equity positions are now in China and South Korea, followed by Russia and South Africa, due to the Company's bullish view on commodities. The Company believes that the global economic growth outlook will continue to be supportive of commodity markets and that EM equities offer compelling value. From a sector perspective, the bulk of the Company's EM exposure is in energy, industrials and financials, taking into account the sector composition of index exposure in the EM country indices and global EM.

### **Corporate Overview**

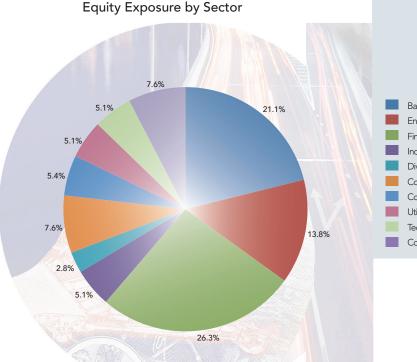
APQ Global (Ticker: APQ LN) is a listed emerging markets company based in Guernsey. The Company successfully listed on the Channel Islands Stock Exchange and was admitted to trading on the London Stock Exchange's AIM Market with a market capitalisation of ca. \$100m in August 2016 ("Admission").

The Company's business strategy will be implemented through three core activities in emerging markets.

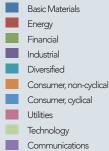
The Company manages a liquid markets portfolio of bonds, equities and currencies with a focus on global emerging markets.

The Company is building a portfolio of strategic stakes in emerging markets focused companies at an equity or debt level. In doing so, it aims to be a constructive stakeholder to the management of those companies within the context of a multi-year investment horizon.

The Company plans to, selectively, acquire management control in emerging markets focused companies with the aim of generating sustainable cash distributions and long-term growth for the Company's shareholders.



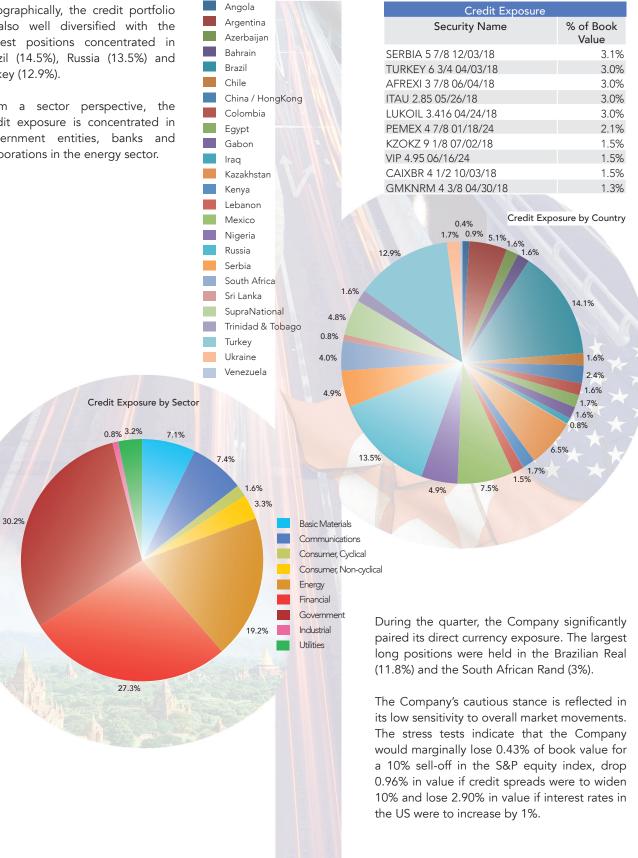
The Company's emerging markets credit book is well diversified for stable income growth and the largest position is Serbian sovereign risk, accounting for 3.1% of book value.





Geographically, the credit portfolio is also well diversified with the largest positions concentrated in Brazil (14.5%), Russia (13.5%) and Turkey (12.9%).

From a sector perspective, the credit exposure is concentrated in government entities, banks and corporations in the energy sector.



| Stress Test Scenario                       |                           |
|--|---------------------------|
| Scenario                                   | Change in % of Book Value |
| Equity Stress Test (S&P -10%)              | -0.43%                    |
| Credit Stress Test (Credit Spreads up 10%) | -0.96%                    |
| Interest Rates Stress Test (Yields up 1%)  | -2.90%                    |



## Strategic Investment Portfolio

During the quarter, the Company made a \$10m investment in the Oppenheimer Emerging Markets Local Debt UCITS Fund. Through this investment, the company gains access to a diverse pool of local markets debt instruments in a very cost effective manner.

In addition, the Company has maintained its investment in City of London Investment Group ('CLIG') representing 4.2% of its overall book value. APQ Global believes that the positive outlook for the EM equity asset class, the prudent management and an attractive dividend yield bode well for the CLIG stock price. During 2017, the Company generated a 24.2% return on its investment.

The Company also holds 3.1% and 4.1% respectively in two publicly listed EM debt funds (EMD US and EDD US). Both funds trade at appealing discounts and have high annual dividend yields in the range of 7.5%. The Company made a 13.8% and 16.2% return respectively on these investments.

The Company also holds a small stake in Anglo Pacific Group of 1.2%, a London Main Market listed mining royalty company, through participation in a rights issue earlier in the year to fund a new royalty agreement with a Canadian mining company. This investment generated a 26.5% return.

### **Direct Investment Portfolio**

The Company is currently evaluating various business opportunities with a focus on EM which are undergoing a process of due diligence and takes a cautious approach to such investments. The Company will update shareholders in due course on its progress with these potential investment opportunities.

#### **IMPORTANT NOTICE:**

The price of shares and the income from them may go down as well as up. Past performance is no indication of future performance. Under no circumstances should this information be considered as an offer, or solicitation, to deal in investments. Unless otherwise noted, all quarterly numbers are management estimates for the period 1 October 2017 through 31 December 2017. The term 'book value' herein includes the assets of APQ Global and its subsidiaries net of any liabilities. The figure in this announcement is an estimate, and is based on unaudited estimated valuations in accordance with the Company's valuation policy as stated in the Company's AIM Admission Document. In September 2017, APQ Global Ltd issued 4,018 units of £5,000 nominal 3.5 per cent convertible unsecured loan stock 2024 ("CULS") to raise £20.09 million. Under IFRS, the CULS is a financial instrument and has been accounted for under IAS 32 Financial Instruments: Presentation and IAS 39 Financial Instruments: Recognition and Measurement. Therefore, the fair value of the CULS liability component has been calculated, with the difference between this and the fair value of the compound financial instrument as a whole being taken to equity.

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